TEMECULA PUBLIC CEMETERY DISTRICT BOARD OF TRUSTEES REGULAR BOARD MEETING 41911 C St, Temecula, Ca 92592

November 18, 2021 @ 8:00 a.m.

AGENDA- Estimated Time: 1 1/2 Hrs.

Join Zoom Meeting https://us02web.zoom.us/j/84877649011?pwd=dGJhTTM5NlRkYlVGTFlwY1QzUkxmQT09

Meeting ID: 848 7764 9011

Passcode: 483360

- 1. CALL TO ORDER: @8:00 a.m. by Trustee Qualm-
- 2. INVOCATION / FLAG SALUTE: Trustee Qualm
- 3. ROLL CALL

Chair Qualm, Trustee Vanderhaak, Trustee Dugan, Trustee Davis, General Manager, Beaudet

MOTIONS TO EXCUSE:

VISITORS: Trustee Applicants,

Debbie Dool, Michael Gregory, Patricia Kelleher, Judith Zulfigar

4. PUBLIC COMMENTS:

At this time, members of the public are invited to address the Board concerning any items on the agenda, or on any other matters that are not on the agenda but are within the subject matter jurisdiction of the District. Request must be submitted in person prior to the start of the meeting. Every person will be allowed 5 minutes to address the Board of Trustees; in accordance with State Law, (Brown Act) all items to be acted on must be posted 72 hours in advance.

5.CONSENT CALENDAR:

All matters on the Consent Calendar are considered routine and may all be approved by one motion. Any member of the Board or the public may request an item be removed from the Consent Calendar for discussion or separate action. Unless otherwise specified in the request to remove an item from the Consent Calendar, all items shall be considered immediately following action on the remaining items on the Consent Calendar.

A. APPROVAL OF MINUTES

Recommendation: That the Board approve the minutes of the Regular Board Meeting of October 21,2021

B. APPROVAL OF CHECK REGISTERS

Recommendation: That the Board approves the October-2021 Check Register Nos. 101100, 101200 and 101300.

c. APPROVAL OF BOOKKEEPER REPORT

Recommendation: That the Board receives and files the November 2021 Bookkeeper Reports.

6. ACTION ITEMS:

A. APPLICATIONS FOR TRUSTEE CANIDATES

Recommendation: The Trustees have had the opportunity to meet and speak briefly with 4 Trustee candidates.

The Trustees should make their decision today so that the General Manager can forward their recommendation to the BOS.

The BOS must receive the applicant chosen no later than 11/26/2021 to be placed on the 12/07/2021 meeting agenda.

B. <u>BOOKKEEPER ENGAGEMENT LETTER, F.Y. ENDING</u> 06/30/2022

Recommendation: Review the Bookkeepers letter of engagement for F.Y 2021-2022. She is requesting a 4 ½ % increase. I believe she has done a good job for the Cemetery and has met all our needs. While being subjected to work remotely with the District during COVID she has been able to work in a timely matter with our auditor and General Manager. I would suggest that the Trustees consider her for another year.

C. LATITUTUDE 24 PROJECT SPECIALIST

Recommendation: I recommend that the BOT review this proposal and consider using them to get the 52 acres designed and underway for development. This will not only help at the early stages of development but give the Trustees insight to the projected forecast of the cemetery's needs based on demographics and inventory.

7. FINANCIAL REPORTS: Refer to check registers

- A. October 2021 Balance Sheet
- B. October 2021 Profit and Loss
- C. October 2021 Stifel Investments; principal and interest

8. GENERAL MANAGERS REPORTS:

- A. October 2021 Revenues
- B. October 2021 Plot Inventories
- C. October 2021 Depletion
- D. October Calendar
- E. Valley News article for Trustee position
- F. L-24 Consultants

Phone conference with several consultants on 11/08/2021. Stepping outside the circle looking for Contractors to develop the entry road.

G. Our Project Manager has been a no show since the beginning of September, I must assume he abandoned his position with the Cemetery District.

9. GENERAL COUNSEL REPORTS: Gustavo Lamanna

10. FISCAL YEAR 2021-2022 SUBCOMMITTEES:

- A. 52-acre Cemetery Property (Vanderhaak-Davis)
- B. RFP'S sent to:
 - All American Asphalt-Corona
 - LC Paving &Sealing-Escondido
 - Agape Construction-Murrieta
 - Rock Force Construction-Irvine
- C. Landscape Plan (Dugan-Qualm)
- D. Cenotaph/ Ossuary (Vanderhaak-)
- E. Conférence Liaison (Davis-Dugan)
- E. Polices (Qualm-Davis)
- F. General Price List (Qualm-Vanderhaak)
- G. Investments (Davis-Dugan)

11. FUTURE TRUSTEE AGENDA ITEMS:

Stewart Title- Pending PSOMAS- Pending pre-construction meeting

12.CLOSED SESSION ITEMS:

A. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED INITIATION OF LITIGATION

Pursuant to Government Code of Section 54956.9 (d) (one potential case)

B. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED LITIGATION

Significant Exposure to Litigation
Pursuant to Government Code of Section 54956.9 (d) (one potential case)

C. Closed Session Announcement:

13. BOARD COMMENT:

14. ANNOUNCEMENTS:

Company Christmas Dinner, December 11, 2021

15. ADJOURNMENT:

1st Motion:

2nd Motion:

All in Favor:

Motion to go dark in December

Next Regular Board Meeting - January 20, 2021

In compliance with the Americans with Disabilities Act, if you need special assistance in this meeting, please contact the District Secretary at (951) 699-1630. Notification 72-hours prior to the meeting will generally enable District staff to make reasonable arrangements to ensure accessibility. (28 CFR 35.102.35.104 ADA Title II)

All supporting documentation is available for public review at the Temecula Public Cemetery District Office located at 41911 C Street, Temecula, California during regular business hours, 10:00:00 a.m. – 4:00 p.m., Monday through Friday. Or at www.temeculacemetery.org posted November 15, 2021

Due to COVID-19 all correspondence shall be conducted electronically until further notice.

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9. GENERAL COUNSEL REPORTS: Gustavo Lamanna

Setting arbitration in Los Angeles

10. FISCAL YEAR 2021-2022 SUBCOMMITTEES:

- A. 52-acre Cemetery Property (Vanderhaak-Davis)
- B. RFP'S sent to:
 - All American Asphalt-Corona
 - LC Paving &Sealing-Escondido
 - Agape Construction-Murrieta
 - Rock Force Construction-Irvine
- C. Landscape Plan (**Dugan-Qualm**)

 Trees along the north wall have all been thinned out.
- D. Cenotaph/ Ossuary (Vanderhaak-)
- E. Conférence Liaison (Davis-Dugan)
- E. Polices (Qualm-Davis)
- F. General Price List (Qualm-)
- G. Investments (Davis-)

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1st Motion:

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All in Favor:

Motion needed to go dark in December

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1.	Title: Ur.			
2.	De66ie First	<u>Leav</u> Middle	Joley Lasi	Dool
3.	Position sought/areas of i	nterest:		
	a. Trustee			
	b			
4.	Driver's license # $\frac{24}{}$	83583	4. Date of	birth <u>5-15-1955</u>
5.	Sex:MF			
6.	Residence address: 4	3216 Capin	NO CARUNA	
	City: /emcaula		State: <i>[A</i>	Zip: <u>92592</u>
7.	Preferred phone: (951)	240,9915		
8.	Email: JJ 573	555e aul	COM	
9.	Are you employed?:	Yes	No, retired	No, unemployed
10	. If employed, please fill ou	at the following in	formation:	
	a. Place of employement			
	b. Business title:			
	c. Work address:			
	City:		State:	Zip:
quantum ,	Are you a registered voter	?: <u>Yes</u> 1	2. In which County?:	Ziverside

12. Recent work experience: FY64 Old Town Front St Temecula, Ct 9 DUNFR Employed From – To Job Title Company Name Addrage City State Zim Employed From – To Job Title Company Name Address City ZipState Employed From – To Job Title 13. Education: Dedham, MASS Place of Education Attended From - To Degree Obtained Place of Education Attended From - To Degree Obtained Place of Education Attended From - To Degree Obtained 14. Professional Licenses/Certificates Date Issued

15. Organizat	tions/societies of which you are cur	rently a member:
Vinle	due de Panteria 91	Hestina in VI a Mari
Name	for VI de Commission of Will be from the second of the sec	Hertion is 40 SOW. From (Date):
Name		From (Date):
Name		From (Date):
Name		From (Date):
PLEASE AN	SWEK THESE QUESTIONS (EX	TRA SPACE IS PROVIDED ON THE NEXT PAGE)
or consultant) organizations) with any institutions (corporations, etc.) within the past five years wh	(as an officer, owner, director, trustee, partner, advisors, firms, partnerships, business enterprises, non-profit nich might present a potential conflict of interest or ested appointment? If yes, please explain below.
from any sour		sonal property, financial holdings or receive income conflict of interest or appearance of conflict of interest explain below:
	Do you have a spouse who is e so, what is the entity, location and	arrently an employee or appointee of the County of title?
,	Have you ever been convicted w, regulation or ordinance? If yes, p	of a violation of any federal, state, county or blease explain below.
20. <i>Mo</i> of a criminal l	Are you currently under redera law or ordinance? If yes, please exp	i, state or local investigation for possible violation plain below.
conduct, or be	een the subject of a complaint to an	d or cited for a breach of ethics or unprofessional by court, administrative agency, professional feeting below
	of any kind, as a plaintiff, defendant	n civil litigation, or administrative or legislative t, respondent, witness or party in interest? If yes,

BOARD OF SUPERVISORS APPLICATION PAGE 4 23. <u>Mo</u> Have you ever had any association with any person or group or business venture which could be used, even unfairly, to impugn or attack your character and qualifications for the requested appointment? If ves. please explain below. 24. No bo you know anyone who might take any steps, overtly or covertly, to attack your appointment? If ves, please explain below. 25. No Is there anything in your background which, if made known to the general public through your appointment, would cause an embarrassment to the Board of Supervisors? If yes, please explain below. 26. If you answered yes to any of the questions above, please explain (attach additional pages as necessary): 27. Please explain why you would like to serve as one of Supervisor Washington's appointees (attach additional pages as necessary): I have Known Chuck and his lovely family for Many Years. The is a liverified Man. I admire all his accomplishments. Chuck gets things done. Would be an hour for me. 28. If you are appointed, do you consent to making the following information public record: name, address, phone number and email? Yes 29. Please attach a copy of your U.S. Passport or your state issued driver's license. AUTHORIZATION AND RELEASE I understand that in connection with this application for appointment an extensive investigation of my business and personal background may be conducted. I hereby authorize the release of any

I understand that in connection with this application for appointment an extensive investigation of my business and personal background may be conducted. I hereby authorize the release of any and all information pertaining to me or businesses in which I participated, including information of a confidential or privileged nature in the possession of government or private agencies or individuals. I hereby release all such agencies or individuals who furnish such information from liability for damages which may result from furnishing the information requested.

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SIGNATURE:	Mula Lin	Foly	Hole	
DATE: Oc	£ 21, 2021		1	

l.	Title: Dr.
2.	Michael Alwicious Gregory First Middle Last
3.	Position sought/areas of interest:
	a. Tenecula Public Cometery District
	1103166
	b
4.	Driver's license # <u>AS057790</u> 4. Date of birth <u>3.18.1965</u>
5.	Sex:F
6.	Residence address: 31778 Corre Policosa
	City: Temecula State: CA Zip: 92592
7.	Preferred phone: (865) 722-5973
8.	Email:Sb.gregory@yahoo.com
9.	Are you employed?: Yes No, retired No, unemployed
10	. If employed, please fill out the following information:
	a. Place of employement: N/A
	b. Business title:
	c. Work address:
	City: State: Zip:
11.	Are you a registered voter?: Yes 12. In which County?: RIVE(SIDE

Company Name	Address	City	State	Zip
Job Title		Emp	bloyed From – To	
Company Name	Address	City	State	Zip
Job Title		Етр	bloyed From – To	
Company Name	Address	City	State	Zip
Job Title	A-TT-LANE AVEC 18 AND	Emp	bloyed From – To	·
Education:				
USC	1955	-1997	MPA	
Place of Education	Attended F		Degree Obtain	ned
UCSB	1990	- 1993	BA Pa	L SC
Place of Education	Attended F	From – To	Degree Obtain	ned

14. Professional Licenses/Certificates

N/A
Certificate

Date Issued

LIFE INS. LICENSE

Certificate

Date Issued

Pasadona CITY Conege 1988-1990 AA Degree
Place of Education Attended From - To Degree Obtained

Name	From (Date):
Name	From (Date):
Name	From (Date):
Name	From (Date):
PLEASE ANSWER THESE QUESTIONS (EXT	RA SPACE IS PROVIDED ON THE NEXT PAGE)
Have you ever been affiliated (a preconsultant) with any institutions (corporations, porganizations, etc.) within the past five years which appearance of conflict of interest with your request	
17. NO Do you own real property, person from any source which might present a potential cowith your requested appointment? If yes, please ex	nal property, financial holdings or receive income onflict of interest or appearance of conflict of interest aplain below:
18. No you have a spouse who is cur Riverside? If so, what is the entity, location and tit	rently an employee or appointee of the County of tle?
Have you ever been convicted of municipal law, regulation or ordinance? If yes, ple 20. No Are you currently under federal, of a criminal law or ordinance? If yes, please explain	state or local investigation for possible violation
Have you ever been disciplined of conduct, or been the subject of a complaint to any association, disciplinary committee, or other profes	court, administrative agency, professional
Have you ever been involved in coroceedings of any kind, as a plaintiff, defendant, a please explain below. When my	

23. NO Have you ever had any association with any person or group or business venture which could be used, even unfairly, to impugn or attack your character and qualifications for the requested appointment? If yes, please explain below.
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25. NO Is there anything in your background which, if made known to the general public through your appointment, would cause an embarrassment to the Board of Supervisors? If yes, please explain below.
26. If you answered yes to any of the questions above, please explain (attach additional pages as necessary):
27. Please explain why you would like to serve as one of Supervisor Washington's appointees (attach additional pages as necessary):
(attach additional pages as necessary): I WANT TO help Prople In a public Sching—Personal reason is Also my wife is buried at Temeula 28. If you are appointed, do you consent to making the following information public records name address where number and are 11964.
Cemetery.
public record: name, address, phone number and email? Yes
29. Please attach a copy of your U.S. Passport or your state issued driver's license.
AUTHORIZATION AND RELEASE
I understand that in connection with this application for appointment an extensive investigation

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individuals. I hereby release all such agencies or individuals who furnish such informati
liability for damages which may result from furnishing the information requested.
SIGNATURE: M. Gregeores
DATE: 11.4.2021

1.	Title: Dr.
2.	PATRICIA ANN Kelleher
	First Middle Last
3.	Position sought/areas of interest:
	a. Cemetery Trustee
	b
4.	Driver's license # A 7019967 4. Date of birth 02 24 46
5.	Sex:MF
6.	Residence address: 45798 Jehonimo St
	City: Temecula State: CA Zip: 92592
7.	Preferred phone: (951) 541-1342
8.	Email: patroy-90 msn. Com
9.	Are you employed?: Yes No, retired - V No, unemployed
10	. If employed, please fill out the following information:
	a. Place of employement: THE UPS STORES
	b. Business title: Owner
	c. Work address: 25060 HANCOCK Ave, Ste 103
	City: Murrieta State: CA Zip: 92562
11.	Are you a registered voter?: 12. In which County?: Liverside

12. Recent work experience:				
The UPS Store, Company Name	25060 Hr Address	Eity	MURRICTA (A 925°
Owner		Ju	Ly 1991- F	resent
Job Title		Emp	loyed From – To	
Company Name	Address	City	State	Zip
Job Title		Emp	loyed From – To	***************************************
Company Name	Address	City	State	Zip
Job Title		Emp	loyed From – To	
13. Education:				
NASSAU Communit	College	9 63 - 6 65	Associ	ate
Place of Education	Attended F	rom – To	Degree Obtai	ned
Place of Education	Attended F	rom – To	Degree Obtai	ned
Place of Education	Attended Fr	rom – To	Degree Obtai	ned
14. Professional Licenses/Cert	ificates			
Certificate			Date Iss	ued
Certificate			Date Iss	ued

15. Organizations/societies of which you are currently a member:	
Temecula Valley ELKS Name	March 2020 From (Date):
WOHVALLEY HOA - PRESIDENT	From (Date): June 2015 From (Date):
	From (Date).
Name .	From (Date):
Name	From (Date):
PLEASE ANSWER THESE QUESTIONS (EXTRA SPACE IS	PROVIDED ON THE NEXT PAGE)
16. No Have you ever been affiliated (as an officer, ow or consultant) with any institutions (corporations, firms, partnersh organizations, etc.) within the past five years which might present appearance of conflict of interest with your requested appointment	ips, business enterprises, non-profit a potential conflict of interest or
17. No Do you own real property, personal property, fin from any source which might present a potential conflict of interes with your requested appointment? If yes, please explain below:	ancial holdings or receive income st or appearance of conflict of interest
18. No Do you have a spouse who is currently an employ Riverside? If so, what is the entity, location and title?	yee or appointee of the County of
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20. No Are you currently under federal, state or local invof a criminal law or ordinance? If yes, please explain below.	restigation for possible violation
21. No Have you ever been disciplined or cited for a breaconduct, or been the subject of a complaint to any court, administrates association, disciplinary committee, or other professional group? In	ative agency, professional
22. No Have you ever been involved in civil litigation, or proceedings of any kind, as a plaintiff, defendant, respondent, with please explain below.	r administrative or legislative ess or party in interest? If yes,

DATE: 100 9, 2021

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I understand that of my business a and all informat of a confidential	t in connection with this application for appointment an extensive investigation and personal background may be conducted. I hereby authorize the release of any ion pertaining to me or businesses in which I participated, including information or privileged nature in the possession of government or private agencies or reby release all such agencies or individuals who furnish such information from

Title: MBA			
Judith	Arlene	Zulfiqar	
First	Middle	Last	
Position sought/a	areas of interest:		
a. Temecula Ce	emetery Board Member		
b	m di Caran damin mayan 1964 sang sampada Madal M		
Driver's license # C5616607		4. Date of birth 03/04/1969	
Sex:M	XF		
Residence addres	ss: 33739 Emerald Cree	k Court	
City: Temecul		State: Ca Zip: 92592	
Preferred phone:	(⁹⁵¹) 434-4630		
Email: judyzulf@	@gmail.com		
Are you employe	d?: X Yes	No, retired No, unemployed	
	se fill out the following		
a. Place of emple	oyement: Watermark A	Associates	
b. Business title:	Chief Strategist		
c. Work address:	41923 Second Street, S	uite 405	
	NEANGAL NECESSAGA MATANIAN AND ANNO ANNO ANNO ANNO ANNO ANNO ANN	State: CA Zip: 92590	
-	And white the second se	- And the state of	
. Are you a register	. vas	12. In which County?: Riverside	

12. Recent work experience:

Company Name	Address	City	State	Zip
Company Name	Address	City	State	zip
Chief Strategist	ef Strategist 2015 - Present			
Job Title	Employed From - To			
RKR Marketing	Temecula, CA			
Company Name	Address	City	State	Zip
President/CEO	2001-2015			
Job Title	Employed From – To			
Company Name	Address	City	State	Zip
Job Title	Marie		Employed From – To	<u></u>
Education:				
Pepperdine University	2014-2015		MBA	
Place of Education	Attended Fro	m – To	Degree Obtain	ed
West Chester University	1994-1998		BA (uncomple	eted)
Place of Education	Attended Fro	m – To	Degree Obtain	ed
Place of Education	Attended Fro	m – To	Degree Obtain	ed
Professional Licenses/Cert	ificates			
Certificate			Date Issu	ed
Certificate	akaliliselepakkaya-kapkaya-ko-khajia-ah-ah-ah-ah-ah-ah-ah-ah-ah-ah-ah-ah-ah	naannaan saara	Date Issu	ed

15. Organizations/societies of which you are currently a member: Rotary Club of Temecula 2002-Present Name From (Date): Outdoor Adventures by Boojum(Boardmember) 2010-Present Name From (Date): Name From (Date): Name From (Date): PLEASE ANSWER THESE QUESTIONS (EXTRA SPACE IS PROVIDED ON THE NEXT PAGE) Have you ever been affiliated (as an officer, owner, director, trustee, partner, advisor or consultant) with any institutions (corporations, firms, partnerships, business enterprises, non-profit organizations, etc.) within the past five years which might present a potential conflict of interest or appearance of conflict of interest with your requested appointment? If yes, please explain below. Do you own real property, personal property, financial holdings or receive income from any source which might present a potential conflict of interest or appearance of conflict of interest with your requested appointment? If yes, please explain below: 18. No Do you have a spouse who is currently an employee or appointee of the County of Riverside? If so, what is the entity, location and title? 19. No Have you ever been convicted of a violation of any federal, state, county or municipal law, regulation or ordinance? If yes, please explain below. Are you currently under federal, state or local investigation for possible violation of a criminal law or ordinance? If yes, please explain below. Have you ever been disciplined or cited for a breach of ethics or unprofessional conduct, or been the subject of a complaint to any court, administrative agency, professional association, disciplinary committee, or other professional group? If yes, please explain below. Have you ever been involved in civil litigation, or administrative or legislative proceedings of any kind, as a plaintiff, defendant, respondent, witness or party in interest? If yes, please explain below.

whic	h could	Have you ever had any association with any person or group or business venture be used, even unfairly, to impugn or attack your character and qualifications for the pointment? If yes, please explain below.
		Do you know anyone who might take any steps, overtly or covertly, to attack your
appo	intment?	If yes, please explain below.
25	No	Is there anything in your background which, if made known to the general
•	_	th your appointment, would cause an embarrassment to the Board of Supervisors? If aplain below.
	f you ans	swered yes to any of the questions above, please explain (attach additional pages as N/A

27. Please explain why you would like to serve as one of Supervisor Washington's appointees (attach additional pages as necessary):

I believe that service above self to our community is critical to making our communities strong and sustainable. I believe that our residents and their families deserve the utmost dignity, care and compassion, in their time of need. I will bring my skills in leadership and business to the Cemetery Board to help the Temecula Cemetery continue to be a strong and sustainable organization serving our community for many years to come.

- 28. If you are appointed, do you consent to making the following information public record: name, address, phone number and email? Yes
- 29. Please attach a copy of your U.S. Passport or your state issued driver's license.

AUTHORIZATION AND RELEASE

I understand that in connection with this application for appointment an extensive investigation of my business and personal background may be conducted. I hereby authorize the release of any and all information pertaining to me or businesses in which I participated, including information of a confidential or privileged nature in the possession of government or private agencies or individuals. I hereby release all such agencies or individuals who furnish such information from liability for damages which may result from furnishing the information requested.

liability for damages which may result from furnishing the information requested.						
SIGNATURE;	volith arlene	Zulfinar)				
DATE:	111-9-2021	010				
		U				

TEMECULA PUBLIC CEMETERY DISTRICT BOARD OF TRUSTEES REGULAR BOARD MEETING 41911 C St. Temecula, Ca 92592

OCTOBER 21, 2021 @ 8:00 a.m. MINUTES

- 1. CALL TO ORDER: @8:01 a.m. by Trustee Qualm-
- 2. INVOCATION / FLAG SALUTE: Trustee Qualm
- 3. ROLL CALL

Chair Qualm, Trustee Vanderhaak, Trustee Dugan, Trustee Davis, General Manager, Beaudet

MOTIONS TO EXCUSE: Motion made by Trustee Dugan to excuse Trustee Reese, seconded by Trustee Davis and passed with a 4/0 vote.

VISITORS: None

4. PUBLIC COMMENTS:

At this time, members of the public are invited to address the Board concerning any items on the agenda, or on any other matters that are not on the agenda but are within the subject matter jurisdiction of the District. Request must be submitted in person prior to the start of the meeting. Every person will be allowed 5 minutes to address the Board of Trustees; in accordance with State Law, (Brown Act) all items to be acted on must be posted 72 hours in advance.

5.CONSENT CALENDAR: Motion made by Trustee Vanderhaak to receive the consent calendar as presented, seconded by Trustee Davis and passed with a 4/0 vote.

All matters on the Consent Calendar are considered routine and may all be approved by one motion. Any member of the Board or the public may request an item be removed from the Consent Calendar for discussion or separate action. Unless otherwise specified in the request to remove an item from the Consent Calendar, all items shall be considered immediately following action on the remaining items on the Consent Calendar.

A. **APPROVAL OF MINUTES**

Recommendation: That the Board approve the minutes of the Regular Board Meeting of September 16,2021

B. APPROVAL OF CHECK REGISTERS

Recommendation: That the Board approves the September-2021 Check Register Nos. 101100, 101200 and 101300.

c. **APPROVAL OF BOOKKEEPER REPORT**

Recommendation: That the Board receives and files the September 2021 Bookkeeper Reports.

6. <u>ACTION ITEMS</u>: Motion was made by Trustee Davis to receive and file the resignation letter of Trustee David Reese, seconded by Trustee Qualm and passed with a 4/0 vote.

A. Trustee Reese Letter of Resignation

Recommendation: General Manager to send resignation letter to the Board of Supervisors, send form 700 for leaving office to Sacramento. Trustees to recommend any person to fill Trustee Reese's position. Term ending January 09, 2023. Attached is an application to give to any prospective candidate.

- 7. <u>FINANCIAL REPORTS:</u> Motion was made by Trustee Dugan to refer to check registers during the bookkeepers' medical leave, seconded by Trustee Vanderhaak and passed with a 4/0 vote.
 - A. September 2021 Balance Sheet
 - B. September 2021 Profit and Loss
 - C. September 2021 Stifel Investments; principal and interest

8. GENERAL MANAGERS REPORTS:

- A. September 2021 Revenues
- B. September 2021 Plot Inventories
- C. September 2021 Depletion
- D. September Calendar

9. GENERAL COUNSEL REPORTS: Gustavo Lamanna

Setting arbitration in Los Angeles

10. FISCAL YEAR 2021-2022 SUBCOMMITTEES:

- A. 52-acre Cemetery Property (Vanderhaak-Davis)
- B. RFP'S sent to:
 - All American Asphalt-Corona
 - LC Paving &Sealing-Escondido
 - Agape Construction-Murrieta
 - Rock Force Construction-Irvine
- C. Landscape Plan (Dugan-Qualm)
- D. Cenotaph/ Ossuary (Vanderhaak- Davis)
- E. Conférence Liaison (Davis-Dugan)
- E. Polices (Qualm-Davis)
- F. General Price List (Qualm-Vanderhaak)
- G. Investments (Davis-Dugan)

11. FUTURE TRUSTEE AGENDA ITEMS:

Stewart Title- Pending PSOMAS- Pending pre-construction meeting

12.CLOSED SESSION ITEMS: Went into closed session at 8:25 am

A. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED INITIATION OF LITIGATION

Pursuant to Government Code of Section 54956.9 (d) (one potential case)

B. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED LITIGATION

Significant Exposure to Litigation
Pursuant to Government Code of Section 54956.9 (d) (one potential case)

C. <u>Closed Session Announcement</u>: Nothing to Report Motion was made to end closed session at 8:30 am by Trustee Vanderhaak, seconded by Trustee Dugan and passed with a 4/0 vote

13. **BOARD COMMENT:**

14. ANNOUNCEMENTS:

15. ADJOURNMENT: 8:35am

1st Motion: Trustee Davis

2nd Motion: Trustee Dugan

All in Favor: 4/0

Next Regular Board Meeting - November 18, 2021

Register: 101100 · US Bank Checking From 10/01/2021 through 10/31/2021 Sorted by: Date, Type, Number/Ref

			Account	Memo		C	Deposit	Balance
10/01/0001	9240	County of Diverside I	201100 Assourts Pour	IT \$020	299.86	v		93,118.23
10/01/2021	8249	County of Riverside I Metlife	201100 · Accounts Pay 201100 · Accounts Pay		49.23		4	93,069.00
10/01/2021	8250		•	KMO3734030	210.34			92,858.66
10/01/2021	8251	Prudential Overall Su	201100 · Accounts Pay	7025D26D 0011	50.00			92,808.66
10/01/2021	8252	Streamline	201100 · Accounts Pay		172.00			92,636.66
10/01/2021		Sun City Granite	201100 · Accounts Pay		1,694.82			90,941.84
10/01/2021	8254	US Bank	201100 · Accounts Pay		ŕ			,
10/01/2021	8255	Verizon Wireless	201100 · Accounts Pay		260.63			90,681.21
10/05/2021	8256	Crowne Hill Consulti	201100 · Accounts Pay	15167	353.93			90,327.28
10/05/2021	8257	EcoFert Inc	201100 · Accounts Pay	5040	490.00			89,837.28
10/05/2021	8258	Protection One (corp)	201100 · Accounts Pay	141959168	333.11			89,504.17
10/05/2021	8259	RT Dennis Accounta	201100 · Accounts Pay	2020-2021 Audit	9,900.00			79,604.17
10/05/2021	8260	Wildlife Control Ser	201100 · Accounts Pay	WL3266	450.00			79,154.17
10/07/2021	8261	California Dept of Ta	201100 · Accounts Pay	3rd QTR 2021	114.00			79,040.17
10/07/2021	8262	Protection One (corp)	201100 · Accounts Pay	1419-86851	71.60			78,968.57
10/07/2021	101521	CalPers 457 Plan	201100 · Accounts Pay		1,283.80			77,684.77
10/07/2021			101200 · US Bank Pay	Funds Transfer	7,554.23			70,130.54
10/08/2021	Audit AJ		515100 · Life Insuranc	Automatic with	35.64			70,094.90
10/11/2021	Audit AJ		101200 · US Bank Pay	Monthly autom	411.30	X		69,683.60
10/12/2021			523290 · Bank Charges	Service Charge	16.00	X		69,667.60
10/19/2021	8263	Lawsons Window Cl	201100 · Accounts Pay		60.00	X		69,607.60
10/20/2021	8264	CR&R Incorporated	201100 · Accounts Pay	1301160	340.18	X		69,267.42
10/20/2021	8265	South County Pest C	201100 · Accounts Pay	0257559	46.00	X		69,221.42
10/20/2021	8266	Southern California	201100 · Accounts Pay	2-03-325-4707	649.06	X		68,572.36
10/20/2021	8267	Sparkletts	201100 · Accounts Pay	5728175-100321	103.47	X		68,468.89
10/20/2021	8268	Standard Insurance C	201100 · Accounts Pay	160-513170-00	272.48	X		68,196.41
10/20/2021	8269	Temecula Valley Cha	201100 · Accounts Pay	4556-Chamber	470.00	X		67,726.41
10/20/2021	102021	Downs Energy	201100 · Accounts Pay	CL-08361	198.56	X		67,527.85
10/21/2021	8270	Cully Repair	201100 · Accounts Pay	350287	387.88	X		67,139.97
10/21/2021	8271	Select Staffing	201100 · Accounts Pay	10/14/2021-10/	358.40	X		66,781.57
10/21/2021	102921	CalPers 457 Plan	201100 · Accounts Pay		1,304.98	X		65,476.59
10/21/2021	110121	California Public Em	201100 · Accounts Pay	7490021932	3,254.42	X		62,222.17
10/21/2021			101200 · US Bank Pay	Funds Transfer	7,758.13	X		54,464.04
10/28/2021			101100G · Cash - Gen	Deposit		X	37,727.85	92,191.89
10/28/2021	8272	Mike Cano	201100 · Accounts Pay	Invoice# 04969	800.00			91,391.89
10/28/2021		Select Staffing	201100 · Accounts Pay		896.00			90,495.89

Register: 101200 · US Bank Payroll From 10/01/2021 through 10/31/2021 Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account		Memo	Payment	C	Deposit	Balance
10/01/2021	Audit AJ		510040	Regular Salar	Bank Draft Am	5,795.00	X		4,573.91
10/01/2021	Audit AJ		510040	Regular Salar	Bank Draft Am	2,760.26	X		1,813.65
10/01/2021	Audit AJ		510040	Regular Salar	Monthly charg	149.24	X		1,664.41
10/07/2021			101100	US Bank Che	Funds Transfer		X	7,554.23	9,218.64
10/11/2021	Audit AJ		101100	US Bank Che	Monthly autom		X	411.30	9,629.94
10/15/2021	Audit AJ		510040	Regular Salar	Bank Draft Am	4,935.81	X		4,694.13
10/15/2021	Audit AJ		510040	Regular Salar	Bank Draft Am	2,490.27	X		2,203.86
10/15/2021	Audit AJ		510040	Regular Salar	Monthly charg	128.15	X		2,075.71
10/15/2021	Audit AJ		525030	· Paychex HR		365.40	X		1,710.31
10/21/2021			101100	· US Bank Che	Funds Transfer		X	7,758.13	9,468.44
10/29/2021	Audit AJ		510040	· Regular Salar	Bank Draft Am	5,057.69	X		4,410.75
10/29/2021	Audit AJ		510040	· Regular Salar	Bank Draft Am	2,586.29	X		1,824.46
10/29/2021	Audit AJ		510040	Regular Salar	Monthly charg	114.15	X		1,710.31

Temecula Public Cemetery District

Register: 101300 · US Wash Account From 10/01/2021 through 10/31/2021 Sorted by: Date, Type, Number/Ref

Date	Number	Payee	Account	Memo	Payment	c	Deposit	Balance
10/01/2021		Porras, Valentine	116137 · Miscellaneou	Porras check di	3,000.00	X		5,006.28
10/28/2021		Torres, Valentino	100499 · Revenues to	Deposit	,	X	3,015.00	8,021.28
10/28/2021	İ		100499 · Revenues to	Deposit		X	125.00	8,146.28
10/28/2021			100499 · Revenues to	Deposit		X	5,605.00	13,751.28
10/28/2021	1		-split-	Deposit		X	35,175.00	48,926.28
10/28/2021	5024	County of Riverside	-split-		43,920.00			5,006.28

Date: 11/08/2021 De Grand

Remote Tasks Performed:

X Reconcile three US Bank Cash Accounts

X Reconcile four County Cash Accounts

X Enter Property Tax Deposits as Necessary

X Support Voucher Balance to County

X Journal activity and Reconcile two Stifel Accounts using Stifel Balancing spreadsheet.

X Save the Stifel Account Statements for the auditor

X Reconcile two Stifel interest receivable accounts

X Print Stifel Snapshot- for Board Packets

X Verify check sequence is intact.

8263-8288

X Verify each check over \$2500 from the US Bank General account has two signatures. Note: US Bank Wash account checks to the county are exempt from this requirement.

*Check 8283 Dated 11/02/2021 to US Bank for the Credit Card for \$2883.57 has only one signature.

X Verify all checks to the GM have two signatures.

*Check 8287 Dated 11/02/2021 for an expense reimbursement for \$120.06 has only one signature.

X Check monthly credit card statements for receipts and reasonableness. Initial credit card. Note that receipts are attached and expenses are reasonable.

X Discuss Management Use Only financial statements with the GM - Profit and loss two month, Balance sheet with prior year figures, and Profit and Loss Budget Performance.

X For the GM – Add Difference to Balance Sheet. In Excel, change the difference column text to white. Then for all reasonable totals/subtotals, change it to black.

X On the Profit and Loss – Show only the Year to Date and Annual Budget Figures. Check Pagination.

X Update Endowment Allocation Schedule.

X Update Wash Account Analysis.

X Update Prepaid subledger and validate QB information.

X Read Agenda and Minutes of the previous Board Meeting

Items to note, Additional Work:

Two checks which require double signature had only one signature.

Open items:

Linda S. Glau, CPA Accounting and Tax Services

1672 Main Street, Ste E 261 Ramona, CA 92065 License 46583 LindasGlauCPA@outlook.com Telephone 951-526-2063 Fax 760-896-6997

November 8, 2021

Cindi Beaudet Temecula Cemetery District 41911 C Street Temecula, CA 92592

Dear Cindi,

This letter is to confirm our understanding of the terms and conditions of our engagement and the nature of the limitations of the services I will provide.

I will perform the following services:

I will assist you in preparing the books of accounts in order to prepare a working trial balance.

It is understood that my assignment is limited to bookkeeping services and does not include a compilation, review, or audit of your financial statements in accordance with prescribed authoritative literature. This assignment also does not include tax planning or tax preparation services.

You will provide me, as required, access to backup of accounting, banking, and sales records in order that I may assist you in properly classifying items of income and expense.

I will work with to create accurate financial statements for the fiscal year ending June 30, 2022.

Based on my discussions with you, these financial statements are for management's use only and are not intended for third-party use. Material departures from generally accepted accounting principles (GAAP) or other comprehensive basis of accounting (OCBOA) may exist and the effects of those departures, if any, on the financial statements may not be disclosed. In addition, substantially all disclosures required by GAAP or OCBOA may be omitted. Because of the extent of material departures that may exist in, or required disclosures that may be omitted from, the financial statements, I make no representations regarding the appropriateness of such statements for your intended use or for any other purpose. Moreover, because of the nature of this engagement, I am not responsible for communicating any such departures or omissions to you.

In addition, I am not independent with regard to Temecula Public Cemetery District.

My engagement cannot be relied upon to disclose errors, fraud, or illegal acts that may exist. However, I will inform you of any material errors that come to my attention or any fraud or illegal acts that come to my attention, unless they are clearly inconsequential. In addition, I have no responsibility to identify and communicate significant deficiencies or material weaknesses in your internal control as part of this engagement.

We have agreed that my fees for the above services will be charged at a rate of \$115 per hour. This represents a 4-1/2% increase over the prior year. We estimate the total cost to be approximately \$8000 per year. My invoices for these fees will be submitted to you on an 'as worked' basis and are payable upon presentation. I may suspend work if your account becomes 30 days or more overdue and work will not be resumed until your account is paid in full. If I elect to terminate my services for nonpayment, you will be obligated to compensate me for all time expended and to reimburse me for all out-of-pocket expenditures through the date of completion.

This agreement is terminable at will by either party. At termination of this agreement, all moneys due me shall be paid immediately.

If the forgoing is in accordance with your understanding, please sign the copy of this letter in the space provided and return it to me.

Sincerely, Challes S. Glau, CPA	
Accepted and agreed to:	
T 1 D 11' 0 1 D' 1' 1	
Temecula Public Cemetery District	
Date	



LATITUDE 24 PROJECT SPECIALISTS

November 11, 2021

Via email to: cindi@temeculacemetery.org

Ms. Cindi Beaudet, General Manager Temecula Public Cemetery District 41911 C Street Temecula, CA 92592

L24 Cemetery Master Plan Proposal

Dear Cindi:

The participants of <u>Latitude 24 Project Specialists</u> thank you for the opportunity to be of service to Temecula Public Cemetery District. Based upon our conversations, Jack Goodnoe, Dan Cable, Greg Brack, and I will assist your planning team in the development of a Land Use Master Plan and Phasing Strategies for the long-range development of your new cemetery site. For your review, there are several attachments to this proposal from Jack Goodnoe and Dan Cable. Also, please review our website at www.L24consultants.com for more details on our participants, projects, and references.

Scope of Services

Our team will work with you to establish inventory development needs and opportunities to guide the physical land use planning and phasing. L24 cemetery design services will include an analysis of the existing conditions, a conceptual land use and master site development plan, strategies for phased implementation, and an estimate of Phase 1 inventory ratios and yield.

Ms. Cindi Beaudet Temecula Public Cemetery District November 11, 2021 Page 2

The Planning Process

On-site Work Session

To begin the physical planning work, we will conduct an on-site work session to understand and evaluate the existing conditions of the new cemetery site, and to establish your service and market goals, your operational requirements, and your priorities for sequential development.

The on-site investigations and work session will identify facility development needs and opportunities, and it will establish concept level strategies for infrastructure, land use, inventory mix, facilities development, and for broad water management and landscape development strategies.

The site development master planning work will include the following key steps in the planning process and will be tailored to meet your exact needs.

- Development of an electronic base map using a site survey and recent aerial photography.
- Preliminary analysis of the existing conditions using this base map information and phone consultation with you. L24 will prepare for an on-site work session with your team.
- On-site Work Session. This includes detailed investigations of the existing site and surrounding conditions. This will include your team's input and review for the refinement of the planning goals, the preliminary designs and phasing strategies.
- In-office development and refinement of these preliminary concepts. The on-site
 work session concepts will be refined and detailed as a concept plan for site
 development and enhancement. Priorities for sequential implementation of this
 master site development plan (phasing strategies) will be developed with your
 team.

Ms. Cindi Beaudet

Temecula Public Cemetery District November 11, 2021 Page 3

The Planning Process - continued

- Progress review meetings with your team via web conferencing as needed to update, revise, and refine the site plan and phasing strategies during the design process.
- Development of the final Analysis Plan, Master Plan, and Phasing Plan.
- Estimate of the inventory mix and capacity of the Phase 1 development.

The planning process anticipates a minimum of one on-site work session. Web meetings for the review and discussion of the work will be held as needed to monitor and update the analysis and design work. Additional on-site reviews and working sessions with your planning team, public agencies or community groups can be provided as an additional service on an as-requested basis.

Master Planning Work Products

This work will include the following graphic products:

- Analysis of the Existing Conditions development needs and opportunities.
- Master Plan for Long Range Development
- Phasing Plan
- Phase 1 Inventory Projections

The above graphic products will be documented as a PowerPoint presentation in PDF form. The planning work will also be formated as a printed and bound graphic summary of the above documents.

Ms. Cindi Beaudet

Temecula Public Cemetery District November 11, 2021 Page 4

Continuing Services

Team members of Latitude 24 have the full capability to assist Temecula Public Cemetery District develop additional documents as may be required for an enhanced site plan, environmental, or community reviews; and can assist in these review processes as needed.

Continuing design and construction document services for specific projects can also be provided by Latitude 24. This includes the development of detailed facility development designs, special graphic presentations, and coordination with vendors and with affiliated environmental and engineering services as necessary.

Fees and Expenses

The services outlined above will be provided on an hourly basis at \$165.00 per hour, with detailed billing for each L24 participant involved in this project. The total fee for the Master Planning services outlined will not exceed \$47,500. Continuing design and consultation services will be provided upon request at the same hourly rate. Travel and printing expenses are in addition to the proposed fee.

All of us at <u>Latitude 24 Project Specialists</u> look forward to being of service to you and Temecula Public Cemetery District. Please contact us by phone, text and/or email if we can provide additional information.

Thank you.

Sincerely,

Dave Hepburn
Latitude 24 Project Specialists
Mobile – 949-698-2676
Email – dave@L24consultants.com
Website – www.L24consultants.com

11:5∠ AWI 11/08/21 Accrual Basis

I emecula Public Cemetery District Balance Sheet

As of October 31, 2021

	Oct 31, 21	Oct 31, 20	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
101100 · US Bank Checking	90,495.89	63,769.82	
101200 · US Bank Payroll	1,710.31	1,978.88	
101300 · US Wash Account	5,006.28	7,917.78	
101100C · Cash -Accumulative Outlay Fund	2,932,442.51	1,924,181.95	
101100E · Cash - Endowment Fund	76,311.65	347,531.62	
1011004 · Cash - Retirement	180.00	180.00	
101100G · Cash - General	851,109.15	1,320,955.68	
Total Checking/Savings	3,957,255.79	3,666,515.73	290,740.06
Accounts Receivable			
201125 · Accounts Receivable	0.00	100.00	
Total Accounts Receivable	0.00	100.00	
Other Current Assets			
102200 · Stifel Investments			
102210 · Stifel Endowment Care	2,492,455.29	2,146,931.46	
102220 · Stifel Endowment Interest	875,189.67	817,573.82	
Total 102200 · Stifel Investments	3,367,644.96	2,964,505.28	403,139.68
112011 · Inventory Asset	194,527.00	202,645.50	
102100 · Taxes Receivable	1,558.69	0.00	
100499 · Revenues to Deposit with County	3,015.00	0.00	
116100 · Interest Receivable			
116100P · Interest Receivable - End Prin	10,015.48	11,224.40	
116100l · Interest Receivable - End Int	4,995.21	6,027.53	
Total 116100 · Interest Receivable	15,010.69	17,251.93	
117000 · PrePaid Expenses	17,935.15	23,524.01	
Total Other Current Assets	3,599,691.49	3,207,926.72	391,764.77
Total Current Assets	7,556,947.28	6,874,542.45	682,404.83

11:52 AM 11/08/21 Accrual Basis

Temecula Public Cemetery District Balance Sheet

As of October 31, 2021

	Oct 31, 21	Oct 31, 20	\$ Change
Fixed Assets			
191650 · Intangible Assets	24,470.00	24,470.00	
198950 · Accum Depr - Software	-3,262.66	-1,631.33	
191000 · Future Cemetery Property	2,787,087.49	2,760,106.59	
191100 · Buildings and Improvements	318,605.07	318,605.07	
191400 · Structures and Improvements	363,678.03	363,678.03	
191500 · Equipment	188,322.08	177,965.02	
191700 · Non-Depreciable Assets	77,561.02	77,561.02	
191800 · Grounds Improvements	22,079.50	22,079.50	
191900 · Paving 2015	143,560.00	143,560.00	
198100 · Accumulated Depreciation - Bldg	-147,187.18	-128,370.02	
198400 · Accumulated Depr - Struct/Imp	-237,860.30	-220,395.28	
198500 · Accum Depr - Equipment	-159,171.68	-170,258.13	
198800 · Accum Depr- Grnd Imp	-4,236.84	-3,199.31	
198900 · Accum Depr-Pav 15	-44,060.02	-36,882.02	
Total Fixed Assets	3,329,584.51	3,327,289.14	2,295.37
TOTAL ASSETS	10,886,531.79	10,201,831.59	684,700.20
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
201100 · Accounts Payable	4,153.39	-64.76	
Total Accounts Payable	4,153.39	-64.76	
Other Current Liabilities			
212200 · Accrued Vacation Pay	3,817.14	6,179.14	
Total Other Current Liabilities	3,817.14	6,179.14	
Total Current Liabilities	7,970.53	6,114.38	
Long Term Liabilities			
250100 · OPEB Liability	46,000.00	0.00	
Total Long Term Liabilities	46,000.00	0.00	
Total Liabilities	53,970.53	6,114.38	
Equity			
36001 · Net Investments in Cap Assets	3,322,836.00	3,322,836.00	
36002 · Endowment Care Corpus	2,454,556.00	2,454,556.00	
36003 · Endowment Care Earnings	807,065.00	807,065.00	
36004 · Unrestricted Earnings ACO Fund	1,874,732.00	1,874,732.00	
36005 · Unrestricted Earnings Gen Fund	882,307.00	1,900,821.10	
308100 · General Reserve	156,834.00	0.00	
325100G · Unreserved Fund Balance - Gen	657,426.04	-174,000.00	
390000 - Retained Earnings	654,291.83	0.00	
Net Income	22,513.39	9,707.11	
Total Equity	10,832,561.26	10,195,717.21	636,844.05
TOTAL LIABILITIES & EQUITY		10,201,831.59	684,700.20

Profit & Loss Budget Performance October 2021

	Jul - Oct 21	Annual Budget
Ordinary Income/Expense		,
Income		
700001 · Property Taxes		
700020 · Prop Tax Current Secured	10,434.29	663,000.00
701020 · Prop Tax Current Unsecured	2,255.20	25,000.00
703000 · Prop Tax Prior Unsecured	-965.01	0.00
704000 · Prop Tax Curr Supplemental	0.00	9,600.00
705000 · Prop Tax Prior Supplemental	511.88	4,500.00
706000 · Teeter Settlement	0.00	10,000.00
707000 · RDV Apportionment	0.00	40,000.00
752800 · CA-Homeowners Tax Relief	0.00	4,000.00
770100 · Property Tax - SBE	-0.37	10,500.00
770102 · Other Taxes	0.00	200.00
Total 700001 · Property Taxes	12,235.99	766,800.00
740020 Interest and Dividend Income		
740024 · Dividend Income - Stifel	1,975.13	10,000.00
740023 · Interest - Stifel	32,635.68	50,000.00
740020G · Interest on General Fnd at Cnty	622.23	10,000.00
740020E Interest on Endow Fnd at County	33.53	1,000.00
7400200 · Interest on ACO at County	2,155.54	20,000.00
Total 740020 · Interest and Dividend Income	37,422.11	91,000.00
770001 · Other Revenue		
770100E · Endowment	71,227.00	165,000.00
777030 · Marker Setting	8,050.00	18,000.00
777031 · Niche Engraving	1,812.00	3,000.00
777040 · Open, Close Fees	18,750.00	47,000.00
777520 · Sale of Lots	48,188.00	70,000.00
777530 · Cremation	13,300.00	17,000.00
777600 · Cenotaph	0.00	300.00
777650 · Graveside Service	11,000.00	6,500.00
780160 · Vaults, Flower Vases, etc.	6,785.00	16,000.00
781360 · Other Misc. Revenue	103.50	400.00
Total 770001 · Other Revenue	179,215.50	343,200.00
Total Income	228,873.60	1,201,000.00
Gross Profit	228,873.60	1,201,000.00

Temecula Public Cemetery District Profit & Loss Budget Performance October 2021

Jul	I - Oct 21	Annual Budget
Expense		
510000 · Salaries and Employee Benefits		
510040T · Regular Salaries.		
510040 · Regular Salaries	39,654.76	250,000.00
510330 · Year End Bonuses	0.00	6,000.00
510335 · Hazard Pay	0.00	5,500.00
515100 · Life Insurance Policy	142.56	450.00
510040T · Regular Salaries Other	0.00	0.00
Total 510040T · Regular Salaries.	59,797.32	261,950.00
510320T · Temporary Salaries.		
510320 · Temporary Salaries	1,254.40	40,000.00
510320T · Temporary Salaries Other	0.00	0.00
Total 510320T · Temporary Salaries.	1,254.40	40,000.00
513000T · Retirement - Miscellaneous		
518000 · Employer Contributions-457	5,837.73	21,000.00
551000 · Employee Contributions	0.00	0.00
Total 513000T · Retirement - Miscellaneous	5,837.73	21,000.00
513120T · Retirement - Social Security		
513120 Social Security	4,458.09	16,911.00
513140 · Medicare Tax	1,042.69	3,955.00
Total 513120T · Retirement - Social Security	5,500.78	20,866.00
515080T · Health Insurance (eer share)		
515081 Health Insurance	15,703.33	50,000.00
515082 · Vision Insurance	196.92	800.00
515083 · Dental Insurance	1,542.04	3,200.00
Total 515080T · Health Insurance (eer share)	17,442.29	54,000.00
515260T · Unemployment Insurance		
517000 · Workers Comp Insurance	5,009.78	22,000.00
515060 · State Unemployment Ins EDD	0.00	1,600.00
513130 · CA SUI	68.25	2,000.00
515260T · Unemployment Insurance - Other	0.00	0.00
Total 515260T · Unemployment Insurance	5,078.03	25,600.00
	04,910.55	423,416.00
520000 · Services and Supplies		
529540T · Utilities		
520320 · Telephone Service	0.00	0.00
520845 · Trash	1,360.72	
529500 · Electricity	1,883.25	•
Total 529540T · Utilities	3,243.97	

Temecula Public Cemetery District Profit & Loss Budget Performance

October 2021

	Jul - Oct 21	Annual Budget
524520T · Administrative Expenses		
518160 · Board Stipend	2,250.00	11,250.00
520115 · Uniforms - Replacement Clothing	675.73	3,600.00
520230 · Cellular Phone	521.38	3,300.00
520705 · Food	13.50	0.00
520930 · Insurance - Liability	5,286.96	15,900.00
523100 · Memberships	2,789.00	2,600.00
523290 · Bank Charges	64.00	300.00
523621 · Subscriptions	0.00	2,000.00
523660 · Computer Service	1,073.27	7,000.00
523700 · Office Supplies	0.00	0.00
523720 · Photocopies	1,255.90	3,000.00
523760 · Postage/Mailing	392.51	1,000.00
523840 · Computer Equip/Software/T1	0.00	2,500.00
524520 · County Journal Recording	92.05	2,400.00
524530 · Storage Fees	460.00	1,400.00
524540 · Payroll Processing Services	1,252.32	4,100.00
524560 · Auditing	9,900.00	11,000.00
524561 · Accounting	3,327.50	9,500.00
524566 · Temp for e-File	0.00	9,000.00
524800 · Drug Testing/Pre-Employment	0.00	400.00
525025 · Legal - General Counsel	750.00	30,000.00
525030 · Paychex HR Support	1,701.39	5,400.00
526420 · Advertising	0.00	1,800.00
527280 · Awards/Recognition	0.00	300.00
527880 · Training/ Staff	365.00	,
528140 · Conferences and Meetings	3,015.57	•
528980 · Meals	469.52	-,
528990 · Semi-Annual Team Dinner	800.00	·
529040 · Private Mileage Reimbursement	0.45	,
529050 · Website	250.00	
529550 · Water	322.99	
Total 524520T · Administrative Expenses	37,029.04	172,150.00

Net Income

Temecula Public Cemetery District Profit & Loss Budget Performance

October 2021

	Jul - Oct 21	Annual Budget
524500T · Operational Expenses.		
521420 · Maint-Field Equipment	2,180.49	10,000.00
522310 · Maint-Building Improvements	0.00	2,500.00
522320 · Maint - Grounds	5,447.60	16,500.00
522360 · Maintenance-Extermination	1,892.00	6,000.00
523250 · Repurchase	1,400.00	2,500.00
523800 · Engraving Expense	327.00	2,500.00
525320 · Security Guard Services	0.00	400.00
525600 · Security	1,070.93	7,500.00
527100 · Fuel	1,032.30	4,000.00
527180 · Operational Supplies	2,548.88	13,000.00
528020 · Inventory	3,635.43	8,500.00
Total 524500T · Operational Expenses.	19,534.63	73,400.00
Total 520000 · Services and Supplies	59,807.64	255,150.00
530000 · Other Charges		
530100 · Miscellaneous non-operating exp	795.63	4,000.00
Total 530000 · Other Charges	795.63	4,000.00
540000 · Capital Assets		
542060T · Cemetery Grounds		
542040 · - Buildings, Capital Projects	0.00	100,000.00
542060 · Improvements -Building	0.00	6,000.00
542065 · Tree Renovaton	0.00	7,500.00
548300 · Office Renovation	0.00	6,000.00
Total 542060T · Cemetery Grounds	0.00	119,500.00
540040T · Land, Purchase of Land		
540042 · Future Cemetery Property	8,292.00	150,000.00
Total 540040T · Land, Purchase of Land	8,292.00	150,000.00
546020T · Equipment, etc		
542070 · Well Motor	0.00	60,000.00
546020 · Equipment - Automotive	0.00	17,000.00
546240 · Mapping Software	1,945.00	5,000.00
Total 546020T · Equipment, etc	1,945.00	82,000.00
Total 540000 · Capital Assets	10,237.00	351,500.00
551100G · Contrib to Other Funds - Gen	0.00	292,434.00
551100E · Contrib to Other Funds - Endow	0.00	226,000.00
Total Expense	175,750.82	1,552,500.00
Net Ordinary Income	53,122.78	-351,500.00
Other Income/Expense		
Other Income		
731000 · Realized Gain (Loss) on Invest	488.69	0.00
731100 · Unrealized Gain (Loss) on Invst	-31,098.08	0.00
Total Other Income	-30,609.39	0.00
Net Other Income	-30,609.39	
t Income	22,513.39	-351,500.00

STIFEL

1 1 1 D354204 SSNOO01003

TEMECULA PUBLIC CEMETERY DIST ENDOWMENT PRINCIPAL 41911 C ST TEMECULA CA 92592-3053

Your Financial Advisor (LU04): SANDRA WHEELER Telephone: (805) 783-2921 Office Serving Your Account: 999 MONTEREY ST. STE. 360 SAN LUIS OBISPO, CA 93401

PRIMARY INVESTMENT OBJECTIVE: Income RISK TOLERANCE: Moderate

For a full definition of this objective and risk tolerance, including the use of margin, please see www.stifel.com, IMPORTANT DISCLOSURES, or contact your Financial Advisor. If you have any questions concerning your investment objective or risk tolerance, or wish to make a change, please contact your Financial Advisor or the Branch Manager for this office.

TRADING TAX LOT RELIEF METHOD: First In, First Out INVESTOR UPDATE

The end of the year will be here before you know it. Talk to your Stifel Financial Advisor to assess your plans, schedule charitable donations, and tie up any tax planning before 2021 comes to a close.

ACCOUNT PROTECTION

Stifel, Nicolaus & Company, Incorporated provides up to \$150 million of coverage for securities held in client accounts, of which \$1.15 million may be in cash deposits. Ask your Financial Advisor for more details.

STIFEL PRESTIGE® ACCOUNT STATEMENT

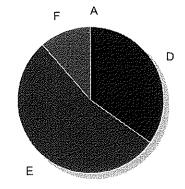
October 31	September 30
798.19	44,863.02
2,491,657.10	2,459,530.23
\$2,492,455.29	\$2,504,393.25
October 31	September 30
-8,176.13	-3,226.10
7,581.25	4,431.44
-11,343.08	-9,141.54
-\$11,937.96	-\$7,936.20
	798.19 2,491,657.10 \$2,492,455.29 October 31 -8,176.13 7,581.25 -11,343.08

^{**} See the Stifel Insured Bank Deposit Program Disclosure Statements for additional information.

YOUR ASSET SUMMARY

Value on Percentage of October 31, 2021 (\$) your account

A Net Cash Equivalents**	798.19	0.03%
D Fixed Income-Muni	868,851.75	34.86%
E Fixed Income-Other	1,340,624.99	53.79%
F Mutual Funds	282,180.36	11.32%
Total Assets	\$2,492,455.29	100.00%



Thank you for allowing Stifel to serve you. In order to protect your rights, including rights under the Securities Investor Protection Act (SIPA), please promptly report, in writing, any inaccuracies or discrepancies in this account or statement to the Compliance Department of Stifel at the address below. If you have any questions regarding your account or this statement, please contact your Financial Advisor or the Branch Manager for this office. For additional information regarding your Stifel account, please refer to the current Stifel Account Agreement and Disclosure Booklet, which is available at www.stifel.com/disclosures/account-agreement.

Stifel, Nicolaus & Company, Incorporated | Member SIPC & NYSE | www.stifel.com | One Financial Plaza | 501 North Broadway | St. Louis, Missouri 63102

² Does not include cost or proceeds for buy or sell transactions. You have securities maturing and/or options expiring.

STIFEL

1 1 1 D354205 SSNOO01803

TEMECULA PUBLIC CEMETERY DIST ENDOWMENT INTEREST 41911 C ST TEMECULA CA 92592-3053

Your Financial Advisor (LU04): SANDRA WHEELER Telephone: (805) 783-2921 Office Serving Your Account: 999 MONTEREY ST. STE. 360 SAN LUIS OBISPO, CA 93401

PRIMARY INVESTMENT OBJECTIVE: Income RISK TOLERANCE: Moderate

For a full definition of this objective and risk tolerance, including the use of margin, please see www.stifel.com, IMPORTANT DISCLOSURES, or contact your Financial Advisor. If you have any questions concerning your investment objective or risk tolerance, or wish to make a change, please contact your Financial Advisor or the Branch Manager for this office.

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ACCOUNT PROTECTION

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STIFEL PRESTIGE® ACCOUNT STATEMENT

PORTFOLIO SUMMARY	October 31	September 30
Net Cash Equivalents **	10,307.92	76,438.31
Net Portfolio Assets held at Stifel	864,881.75	792,738.39
Net Portfolio Assets not held at Stifel		
Net Portfolio Value	\$875,189.67	\$869,176.70
YOUR CHANGE IN PORTFOLIO VALUE	October 31	September 30
Net Cash Flow (Inflows/Outflows) ² Securities Transferred In/Out	8,176.13	3,226.10
Income and Distributions	1,806.52	514.50
Change in Securities Value	-3,969.68	-3,121.24
Net Change in Portfolio Value	\$6,012.97	\$619.36

^{**} See the Stifel Insured Bank Deposit Program Disclosure Statements for additional information.

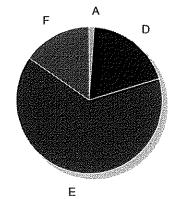
YOUR ASSET SUMMARY

Value on Percentage of October 31, 2021 (\$) your account

A Net Cash Equivalents** 10,307.92 1.18%

D Fixed Income-Muni 167,204.95 19.10%

· · · · · · · · · · · · · · · · · · ·		
D Fixed Income-Muni	167,204.95	19.10%
E Fixed Income-Other	564,342.17	64.48%
F Mutual Funds	133,334.63	15.23%
Total Assets	\$875,189,67	100.00%



Thank you for allowing Stifel to serve you. In order to protect your rights, including rights under the Securities Investor Protection Act (SIPA), please promptly report, in writing, any inaccuracies or discrepancies in this account or statement to the Compliance Department of Stifel at the address below. If you have any questions regarding your account or this statement, please contact your Financial Advisor or the Branch Manager for this office. For additional information regarding your Stifel account, please refer to the current Stifel Account Agreement and Disclosure Booklet, which is available at www.stifel.com/disclosures/account-agreement.

Stifel, Nicolaus & Company, Incorporated | Member SIPC & NYSE | www.stifel.com | One Financial Plaza | 501 North Broadway | St. Louis, Missouri 63102

² Does not include cost or proceeds for buy or sell transactions.

FYE 06/30/22	July	August	September	October
Single		m	11,000.00	2,000.00
Single End		-	4,500.00	1,500.00
Single/Dual		-	3,000.00	_
S/D End		-	1,000.00	-
Dual	21,500.00	4,500.00	17,500.00	9,000.00
Dual End	8,000.00	2,000.00	8,000.00	4,000.00
Collum	-	-	1,600.00	3,100.00
Colum End	-	-	2,200.00	3,100.00
cenotaph	-	-	-	-
Ground Crem	1,100.00	-	-	-
G Crem End	1,000.00	-	-	-
O/C -B	2,950.00	1,950.00	7,950.00	1,500.00
O/C/-C	2,400.00	~	800.00	2,800.00
Vault	220.00	220.00	220.00	440.00
Crem Vase	-	•	308.00	308.00
Grave Vase	200.00	100.00	300.00	125.00
Set Fee	1,700.00	500.00	3,000.00	1,250.00
Niche	-	-	-	-
Non-Res	3,000.00	1,500.00	3,000.00	4,500.00
Disinter	-	-	-	-
Graveside	1,000.00	500.00	7,000.00	3,000.00
Engraving	-	230.00	892.00	690.00
2nd End	-	1,000.00	4,000.00	-
Handling	100.00	-	-	5,515.00
Taxes	36.77	28.01	72.47	76.39
Labor _	1,023.23	631.99	1,459.53	1,015.61
Total _	44,230.00	13,160.00	77,802.00	43,920.00

A2Cemetery Property Fiscal Year 2021-2022

FYE 06/30/22

	Jul	Aug	Sep	Oct
Dual Lower -GM	249	248	245	243
Dual Upper -GP	336	336	335	335
Dual/ Single	48	48	47	47
Dual Manager	28	28	28	28
Singles	110	110	107	107

Hexagon Wall Tier 1 Tier 2 Tier 3				
Tier 4 Tier 5				
Tier F-1	26	26	26	25
Tier F-2	27	27	27	27
Tier F-3	27	27	27	27
Tier F-4	29	29	28	28
Tier F-5	10	10	10	10
Grd Crem	19	19	19	17
Cenotaph	47	47	47	47
Ossuary	334	334	334	334
Cremation Benches	2	2	2	2

OCTOBER 2021 Burial Depletion Sales

<u>Pre-Need</u>

Single Lots	
Dual Lots	
Wall	
Cremation Ground	

At Need

Single Lots	1
Dual Lots	2
Wall	3
Cremation Ground	

October 2021

 Noteber 2021

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SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Sep 26	27	28	29	30	Oct 1 David-Appt	2
3	Bookkeeper Cladillo-Appt Joe Out	5 Romary-Appt	6 Hines-Burial	7 Cladillo-Burial	8 Panikowski-Appt Romary-Burial SedImayer-Appt	9
10	11 Closed-Columbus Day	12	13	14 Barbat-Appt Caso-Appt	15 Panikowski-Burial SedImayer-Burial	16
17	18 Interviews Kyle-off Bday 11:00am Invitation: Streamline -	19	20	21 Caso-Burial Diaz-Burial 8:00am Cindi Beaudet's	22	23
24	25 Joe-Out	26 Atwood-Burial Interview	27	28	29 Alcala-Burial	30
31	Nov 1	2	3	4	5	6

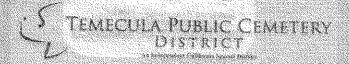
Position Open for a Temecula Public Cemetery Trustee

Temecula Public Cemetery District within Riverside County. It is overseen by 5 Trustees appointed by the Riverside County Board of Supervisors to serve a 4-year term.

Must be a Temecula resident to apply and willing to commit to a 4-year term.

Contact Cindi Beaudet for more information at (951) 541-8736.

info@temeculacemetery.com www.temeculacemetery.org



Cindi Beaudet

From:

dave@l24consultants.com

Sent:

Monday, November 8, 2021 9:19 AM

To:

'Jack Goodnoe'; 'Dan Cable'; greg@I24consultants.com; sandra.wheeler@stifel.com;

noel@ocgrowthadvisors.com; Cindi Beaudet

Subject:

FINAL INFO ON CONFERENCE CALL RE: TEMECULA PUBLIC CEMETERY - MON. NOV.

HT8

FYI – today's call will be a CONFERENCE CALL (not Zoom call) from my telephone – 949-698-2676 to:

- Jack Goodnoe Cemetery Planning and Design 734-769-1400
- Dan Cable EDA Land Planning 801-891-8665 working on info for contractors for entrance project
- Greg Brack L24 Project Specialist 951-544-5341
- Sandra Wheeler Stifel Investments 805-903-1065
- Marla Noel OC Growth Advisors 714-305-9500 working on info for contractors for entrance project
- Cindi Beaudet General Manager Temecula Public Cemetery 951-541-8736

I will start call at 1:30pm and connect each of you.

Thank you.

Dave Hepburn L24 Project Specialists – <u>www.L24consultants.com</u> 949-698-2676 Good morning Cindi-

There is nothing new to report and therefore nothing to list for closed session on the agenda.

Contact me with any questions.

Sincerely,

Gustavo Lamanna Attorney at Law 11599 Gateway Boulevard Los Angeles, CA 90064 glamanna@usa.net 310-497-6558 cell

https://www.gustavolamanna.com